



Due Diligence Partners

Scoping it out for you!

## 12 MONTH TURNOVER REPORT, JANUARY - DECEMBER 2016

The following report provides a turnover percentage for whole property and for park owned homes

**ADDRESS:** PROPERTY ADDRESS REMOVED

**COMPARISON:** WE TAKE THE SELLER PROVIDED RENT ROLLS AND COMPARE CHANGE SIDE BY SIDE FOR THE MOST RECENT 12 MONTH TIME PERIOD PROVIDED.

**JANUARY 2016** **DECEMBER 2016** **CHANGE**

Trlr	Name	Lease Expires	Total Due	Trlr	Name	Lease Expires	Total Due	CHANGE
1	TENANT NAMES EXCLUDED FOR PRIVACY		0.00	1	TENANT NAMES EXCLUDED FOR PRIVACY	8/30/2016	260.00	1
2		6/30/2016	640.00	2		6/30/2016	850.00	
3		6/30/2014	313.57	3		7/31/2017	260.00	
4			38.81	4		2/28/2017	640.00	1
5		4/30/2016	415.07	5		6/30/2017	429.37	(1)
6		9/30/2016	870.00	6		9/30/2016	804.00	
7		6/30/2014	281.80	7		7/1/2017	286.35	
8		6/30/2014	0.00	8		???????	289.01	(1)
9		6/30/2014	40.00	9		1/31/2017	260.00	(1)
10			282.00	10		8/30/2017	260.00	(1)
11			260.00	11		12/31/2017	260.00	(1)
12			0.00	12			0.00	1
13		2/28/2014	355.00	13		7/31/2017	306.82	(1)
14		11/30/2016	671.28	14		10/31/2017	539.89	(1)
15		4/30/2016	367.00	15		12/31/2017	260.00	(1)
16		6/30/2014	302.00	16		6/30/2014	355.42	(1)
17		4/30/2016	91.43	17		12/31/2017	260.00	(1)
18			510.00	18		8/31/2017	545.02	(1)
19			0.00	19			0.00	
20		10/31/2016	459.78	20		10/31/2016	455.49	
21		6/30/2014	290.00	21		?????????	320.00	
22			0.00	22			0.00	
23			0.00	23			0.00	
24			0.00	24			0.00	
25			0.00	25		8/30/2017	260.00	1
26		11/30/2014	892.46	26		6/30/2017	859.17	
27		7/31/2014	835.34	27		???????	729.81	
28		7/31/2014	652.97	28		?????	625.41	(1)
29		5/31/2016	393.09	29		8/30/2017	509.10	(1)
30		7/31/2014	440.00	30		10/31/2017	450.00	(1)
31		6/30/2014	560.00	31		7/31/2017	45.00	(1)
32		9/30/2016	526.00	32		6/30/2017	20.00	(1)
33		7/31/2015	726.00	33		2/28/2017	740.00	(1)
34		10/31/2016	680.95	34		???????	245.00	
35		4/30/2016	1,080.00	35		9/30/2017	285.35	(1)

36			260.00	36			0.00	(1)
37		10/31/2015	0.00	37		??????????	640.00	(1)
38		6/30/2014	630.00	38		7/31/2017	610.00	
39		1/31/2015	623.61	39		7/31/2017	662.10	
40		1/31/2015	780.00	40			0.00	(1)
41		3/31/2015	1,020.00	41		8/31/2017	1,250.00	(1)
42			0.00	42			0.00	
43		1/31/2014	435.00	43		??????????	474.84	
44			0.00	44			0.00	
45		6/31/15	335.00	45		7/31/2017	799.00	
<b>Totals</b>			<b>17,058.16</b>	<b>Totals</b>			<b>516,846</b>	<b>(14)</b>

LOTS:	45
CHANGE:	18
VACANCY FILLED:	4
NET CHANGE:	14
<b>TURNOVER %:</b>	<b>31%</b>

### HOME INVENTORY TURNOVER REPORT, JANUARY - DECEMBER 2016

	NUM	LOTS	CHANGE
	1	4	1
	2	5	(1)
	3	18	(1)
	4	20	*
	5	26	*
	6	27	*
	7	28	*
	8	29	(1)
(not on purchase contract)	9	30	(1)
	10	34	*
	11	37	(1)
	12	39	*
	13	40	(1)
(not on purchase contract)	14	43	*
			-5
		HOMES:	14
		CHANGE:	6
		VACANCY FILLED:	1
		NET CHANGE:	5
		<b>TURNOVER %:</b>	<b>36%</b>

(0 - 10% excellent, 11%-20% average, 21%-30% high)